information after the Bob Gdaniec letter of March 26.

- 2 2004, and the fact that VEO wasn't disclosing the detailed
- 3 design information once IKE took -- acquired the
- 4 ownership, then that would lead IKE to believe that VEO
- 5 would not bring those opportunities to IKE.
- 6 Q Anything else?
- 7 A Not at this time.
- 8 Q Other than your belief that VEO would not bring
- 9 these opportunities to IKE, do you have any evidence that
- 10 IKE actually lost opportunities as a result of any alleged
- 11 attempt by Victory Energy to market a boiler above 150,000
- 12 pounds per hour of steam during the time that IKE was the
- 13 licensor?
- 14 A For the specific proposals that were submitted by
- 15 VEO above 150, if IKE sales engineers were in direct
- 16 contact with the end licensee early on, IKE would have had
- 17 a good opportunity of securing the orders, yes.
- 18 Q We already talked about Victory Energy did not have
- .9 an obligation to provide those opportunities to IKE so I'm
- 20 talking about actual lost opportunities that you have
- 21 knowledge of.
- MR. GISLESON: Objection to the preamble.
- 23 A I don't know.

- 185 1 Q Do you have any evidence of any text, document or
 - 2 other evidence from any potential customer to the effect

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- 3 that they would not purchase from IKE as a result of
- 4 Victory Energy's marketing boilers above 150,000 pounds
- 5 per hour steam?
- 6 A Not at this time. Discovery is continuing and we
- 7 will add to that.
- 8 Q Identify all consumer goodwill that IKE alleges it
- 9 lost as a result of VEO's conduct. And if its the same as
- 10 what you just testified to with regard to lost
- 11 opportunities, you can tell me that.
- 12 A Yes, its the same.
- 13 Q Identify all revenue IKE alleges it lost as a
- 14 result of VEO's conduct.
- 15 A Its the same.
- 16 Q Identify all market share that IKE alleges it lost
- 17 as a result of VEO's conduct.
- 18 A I can't quantify at this time.
- 19 Q Identify any competitive advantage that it alleges
- 20 it lost as a result of VEO's conduct.
- 21 MR. GISLESON: Asked and answered.
- 22 A It's the same as what I said.
- 23 Q Okay. Because I had broke it down as I explained

at the outset. Okay.

- 2 Please identify for me any profits IKE has earned
- 3 through Christian Power Equipment since Christian Power
- 4 terminated its License Agreement in February of 2004.
- 5 A There are no profits inasmuch as Christian Power
- 6 has not sold any Keystone orders for IKE.
- 7 Q My question was not related solely to Keystone
- 8 boilers. It was any profits of any kind.
- 9 MR. GISLESON: That's how we interpreted the
- 10 request, the topic.
- 11 BY MR. SHEEAN:
- 12 Q Has Christian Power made any sales since February
- 13 of 2004 for Indeck Keystone Energy?
- 14 A I don't know without looking into it.
- 15 Q Has IKE obtained any profit as a result of any of
- 16 the sales that Christian Power has made since February of
- 17 2004?
- 18 A I don't know without looking into it.
- 19 MR. SHEEAN: I don't understand how this was
- 20 interpreted to be only Keystone boilers, John. There's no
- 21 reference anywhere in it to Keystone boilers. I mean,
- 22 what I think makes sense for 27 and 28 is if you're going
- 23 to tell me you made the same interpretation for 28 --

- 1 MR. GISLESON: Which we did.
 - MR. SHEEAN: -- that you agree to supplement
 - 3 it with documents.

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- 4 MR. GISLESON: Or to do what VEO did, which
- 5 is simply to give you a general profit number. Do you
- 6 have the same kind of information we got?
- 7 MR. SHEEAN: I also asked for the sales
- themselves, the underlying sales.
 - MR. GISLESON: Where is that?
- 10 MR. SHEEAN: I think I'm entitled to know
- 11 the sales as well as the profit.
- 12 MR. GISLESON: I'll confer with IKE and
- 13 consistent with whatever the information was that VEO
- 14 provided with respect to its profits we will do it in a
- 15 similar format.
- 16 MR. SHEEAN: I think this is a pretty
- 17 straightforward request and given the fact that you really
- 18 haven't come up with anything as a result, I'm going to,
- 19 on the Record, indicate that I think you are woefully
- 20 short of what was required by this topic and, you know, if
- 21 we need to reconvene the Deposition at a later time in
- 22 order to get this information, I'll reserve our right to
- 23 do that.

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189
                                                                                                                                              190
                                                                                      Handing you what we have marked as Exhibit 12, for
                  MR. GISLESON: I disagree. We will
                                                                            1
                                                                             0
 1
   supplement. The case is about water tube boiler.
                                                                              the Record its IKE 8250. It is an E mail from Bob Gdaniec
                 MR. SHEEAN: We also have a claim with for
                                                                              to Chris Petcos. It says, Bob, thanks for locating the
 4 interference with contract and we're entitled to pursue
                                                                              Rosetti document, Chris.
  our damages as a result of those claims, which we're
                                                                                      Do you see that?
 6 trying to do, so its not just a case about water tube
                                                                                      Yes.
                                                                            6
                                                                              Α
                                                                              0
                                                                                      Does this refresh your recollection as to when IKE
           Why don't we take a five-minute break.
                                                                               obtained a copy of the Rosetti License Agreement?
                  (Thereupon, a recess was taken).
                                                                              Α
                                                                                      Yes.
10
                  MR. SHEEAN: I just have a few wrap up
                                                                           10
                                                                                      Do you know why it wasn't produced to Victory
                                                                             Energy in the course of the litigation?
   questions.
11
  BY MR. SHEEAN:
                                                                                     No.
12
                                                                           12
                                                                                            MR. GISLESON: I'll answer that. Because it
           One of the documents that you cited earlier today.
                                                                           13
13
   Mr. Petcos, as the basis for IKE's interpretation of the
                                                                              wasn't specifically requested.
14
   License Agreement was the Rosetti agreement.
                                                                                             MR. SHEEAN: I dispute that.
           Do you recall that?
                                                                           16 BY MR. SHEEAN:
17 A
           Yes.
                                                                           17 O
                                                                                      I was asking before about the efforts by IKE to
                                                                              revise the KPSC program. Do you recall that, those
           When did IKE obtain a copy of the Rosetti
18 O
                                                                               questions?
19
   agreement?
                                                                           19
           I don't recall.
                                                                           20
20
   A
                  (Thereupon, Deposition Exhibit No. 12 was
                                                                                             MR. SHEEAN: Let's mark these three
21
                                                                           21
   marked for identification).
                                                                               Exhibits.
23 BY MR. SHEEAN:
                                                                           23
                                                                                             (Thereupon, Deposition Exhibit Nos. 13, 14
                                                                   191
                                                                                                                                              192
1 and 15 were marked for identification).
                                                                            1 You already had a chance to depose him in his personal
 2 BY MR. SHEEAN:
                                                                            2 capacity.
           Handing you what we have marked as Exhibits 13, 14,
                                                                                            MR. SHEEAN: I disagree. What I have asked
                                                                             about is IKE's efforts to provide the software and the
 4 15; 13 is November 12, 2004, E mail from Bob Gdaniec to
                                                                            5 hardware and this goes to the efforts IKE made to revise
  Neil Bradwell with a cc to Bob Gdaniec, 14 is IKE 8314,
 6 and that's a January 24, 2005, E mail to -- from Chris
                                                                            6 the software in February of 2005.
 7 Petcos to Bob Gdaniec and Neil Bradwell and 15 is a
                                                                                            MR. GISLESON: I'll give you a little bit of
 8 February 10, 2005, E mail, IKE 8211 and I think that 8214
                                                                              latitude.
   is actually the attachment to 8211 that's referenced in
                                                                             BY MR. SHEEAN:
    the E mail from Bob Gdaniec to Chris Petcos, but I'm going
                                                                                      Do you recall sending the E mail, sir?
                                                                                      I believe so.
    to start with 14 which says, from Chris to Bob, Bob, as
    discussed please proceed with the following and the
                                                                                     Okay. Does this relate to your efforts to revise
12
                                                                           12 O
                                                                           13 the UNIX work station that had been sent by Victory
    subject is VEO action items.
13
           1, remove the option to rate/design the D boiler;
                                                                           14 Energy?
14
           2, copy all of Mark White's E mails to discs. Use
                                                                           15 A
                                                                                      Not necessarily.
15
    tape backup prior to Mark deleting his E mails;
                                                                                      Does it relate to efforts to revise the KPSC
                                                                           17 program that was being provided to Victory Energy,
17
           3, proceed with up loading new program as soon as
                                                                           18 specifically with regard to topic No. 1, remove the option
    possible.
18
                                                                           19 to rate and design the D boiler; that relates to the KPSC
19
           Do you see that?
                                                                           20 program; right?
20 A
           Yes.
           Do you recall sending this E mail to Mr. Gdaniec?
                                                                                      Specifically that topic, yes.
21 O
                                                                           21 A
                  MR. GISLESON: Objection. This is beyond
                                                                                      Okay. And proceed with uploading the new program
23 the scope of the Notice. He's here as IKE's designee.
                                                                           23 as soon as possible. That relates to the KPSC program;
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